# RAMAKANT DEOGOJI

PRINCIPAL

K.L.E. SOCIETY'S COLLEGE OF BUSINESS ADMINISTRATION-BBA HUBLI



#### **WORK EXPERIENCE**

Total: 14 + Years

## **QUALIFICATION**

M.Sc. (Microbiology)

M.B.A. (Marketing / HRM)

Post Graduate Diploma in Corporate Governance

Diploma in Business English Communication

Diploma in Multiple Intelligence and Counselling Techniques

#### **CONTACT**

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## **Experience Summary**

## (1) Gogate Jogalekar College, Ratnagiri (1 Year)

- Lecturer at Gogate Jogalekar College, Ratnagiri for B.Sc. Microbiology.
- Played instrumental role during NAAC assessment.

#### (2) Ceasefire Industries Ltd., Ahmadabad (6 Months)

- Served as Manager: Business Development.
- Received 'First Blood Award' for excellent performance.
- Door-to-Door marketing, promotions and selling of fire safety products.

## (3) Asian Paints Ltd. Baroda (1.5 Years)

- Served as Officer- Technical Sales
- Direct sales & channel sales through Dealers.
- Worked on many painting projects like ONGC, IOCL, GACL etc.

#### (4) MIT Skills, Pune (5 Year)

- Served as Manager for Dept. of Admission, Marketing & Promotions
- Yearly Admissions: Fulfilling admission targets for various programs.
- Branding activities: Print Media, Digital Marketing & Social Media Promotions
- Administrative responsibilities of Admission Dept.
- International Relations, Tie-ups and Initiative for MoUs overseas
- Placement Activities
- Executive Assistant to Director

#### (5) KLE Society's College of Business Administration, Hubli

- Serving as Principal since February 2017 to till date.
- Administrative, academic and other institutional responsibilities.
- Regular correspondence with university and Head Office.
- Institute's marketing & promotional activities.
- Focus on students' all round development and improving competencies.
- Cluster wise internal examinations and competitions.
- Organized state level and national level competitions in the college.